# The <u>essential</u> U.S. federal government database, done right.



# FPDS Pro™

Unprecedented ease of use. Unequaled power. The U.S. Government market, at your fingertips

#### FPDS Pro™ at a glance...

#### Capabilities =

- Enjoy full access to a 65M+ record database of all U.S. federal prime contracting activity, stretching back to 1990, and updated daily.
- · Find the information you need fast, using our Guided Search ranked tabulations.
- View your information—and export it—from more than a dozen context-specific reports.
- Search using R&D and GSA Schedule menus unique to FPDS Pro™.
- Link to DACIS records providing qualitative insights you'll find nowhere else.

#### Benefits •

- Gain vital insights into tens of thousands of companies, customers, and programs.
- Always have a window into a contract, a customer, or a market—by saving each into Saved Searches.
- Uncover contracting trends with powerful and intuitive search tools
- Find teammates, M&A candidates—or uncover a competitor's hidden weaknesses.



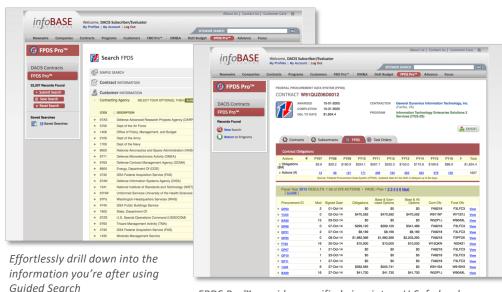
### It's time to step up to FPDS Pro™

The Federal Procurement Data System (FPDS) is the Mount Everest of U.S. Government databases. It exceeds 65 million records in size, each with hundreds of fields. Whether you're analyzing a competitor, a customer, or an entire market, it's the go-to, essential database.

We're hardly the first publisher of FPDS data. But we've seen what's out there—and that's why we very much want you to see FPDS Pro™. We've invested man-years of effort in creating a product with unprecedented ease of use and unequaled power. Here are the marguee features:

- · Guided Search. Once your search begins, we provide rank-ordered suggestions for every new parameter entered. Yes, it's search... but you're going to think of it as discovery.
- Saved Searches. We let you save your searches, as many as you like. You're welcome.
- **Exportability.** We know, we know... Excel. We give you plenty of options.
- Reports. The power of a pivot table, without the hassle of export. More than a dozen formats to choose from.

And, of course, seamless integration with DACIS. Our competition can't provide it. We don't provide anything without it.



FPDS Pro™ provides a unified view into a U.S. federal government contract—even task orders. And even OTAs.



# The Swiss Army Knife of U.S. Government Contracts Analysis

Scenarios

**FPDS Pro**<sup>™</sup> lets you spot a trend... isolate a customer... zero in on a competitor's weaknesses... find the ideal subcontractor... we could go on. Here are a few scenarios.

#### UNDERSTAND THE COMPETITION

You're up against Company X in a must-win procurement. Can they claim legitimate credibility with the customer? With the right NAICS? And how does their team help? FPDS Pro™ knows.

#### LOOK OVER A M&A CANDIDATE

The top line is only the start of what FPDS Pro™ can tell you about a candidate for acquisition. What's their contracts mix? Firm fixed price... Cost plus? What percentage of their work is solesourced? Are they overly reliant on one customer? How's their R&D looking? Don't guess when you can know.

#### **EVALUATE A MULTIPLE AWARD IDIQ**

The trend towards multiple award IDIQ vehicles is an old story. What's new is a tool that lets you understand them. FPDS Pro™ lets you know which customers are using which vehicles, how much. It gives you individual task orders. And it makes them all searchable.

#### KNOW YOUR CUSTOMER

FPDS Pro™ gives you thousands of purchasing and funding offices. You'll find them effortlessly with our Guided Search and filtering. Then zero in on your areas of interest with NAICS and PSC codes. You'll have your customer's spending... and a ranked list of your competitors to boot.

#### FIND NEW MARKETS

Let's say you serve a particular Air Force customer in a certain area of specialization. FPDS Pro™ makes it easy to take a step back and look at all Air Force customers for that product. Or other customers who are buying that product near one of your offices.

#### **UNCOVER OPPORTUNITIES**

FPDS Pro™ gives you a window into thousands of recompetes of contracts and task orders. Search it by expiration date, by NAICS Code, by customer, by set-aside status. How many companies competed for the current contract? How does the incumbent rank among the customer's suppliers? Here too, FPDS Pro™ knows.

For these and many other scenarios, you don't need to be a FPDS "Jedi master" to get the answers you need from FPDS Pro™. We provide free training—and the app itself makes your work effortless.

# "Killer App" Features

#### Saved Searches



You need to run periodic reports on many customers, companies and markets. Great news: FPDS Pro™ makes it easy.

### DACIS Integration

There's nothing quite like the *quantitative* comprehensiveness of FPDS Pro<sup>™</sup>—or the *qualitative* depth of the other DACIS modules. The integration of the two is magic. You'll find FPDS linkages in five DACIS modules.



Contracts



**⇔** FB0 Pro™

# Own It Today

### Subscribe

If you're operating in U.S. Federal Government markets, FPDS Pro™ is an essential complement to your DACIS Professional Edition subscription. To begin your free evaluation, contact the appropriate account representative below.



U.S. FEDERAL GOVERNMENT, VETERAN-OWNED BUSINESSES

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